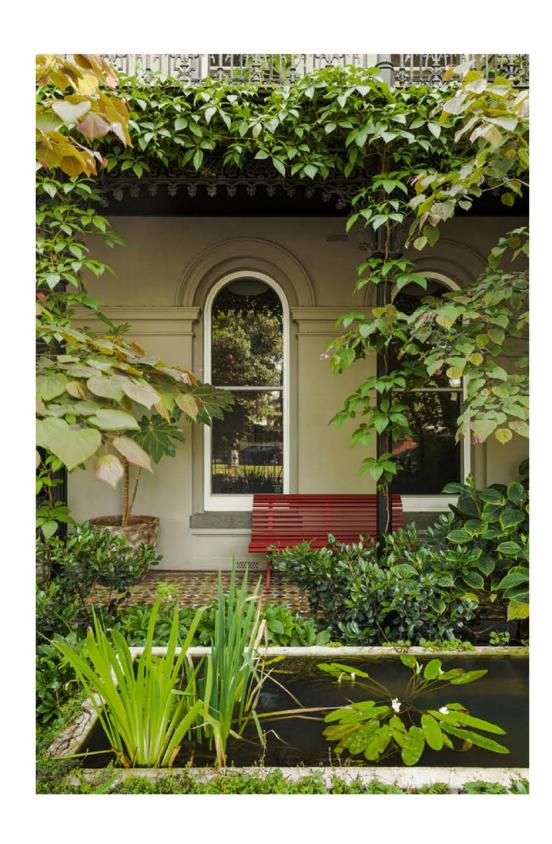


### CAPABILITIES

Established in 1977, we are a second generation family business and we focus on building complex architectural landscapes.

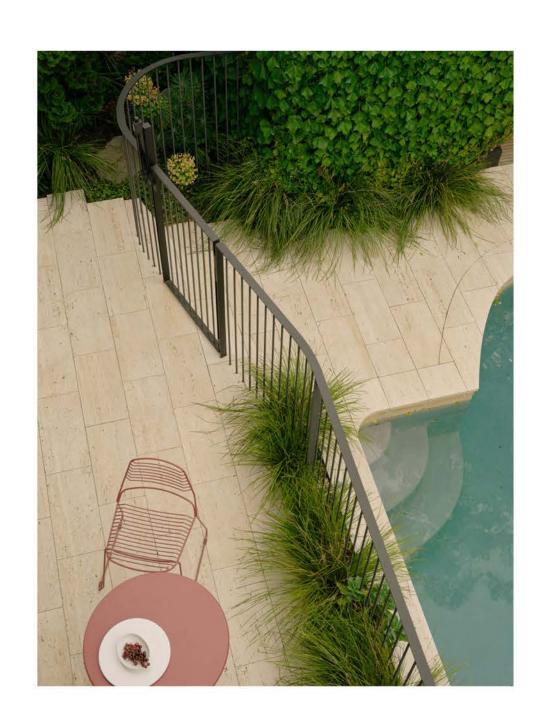
Residential team capabilities;

- Landscape construction
- Pool construction
- Garden & pool maintenance



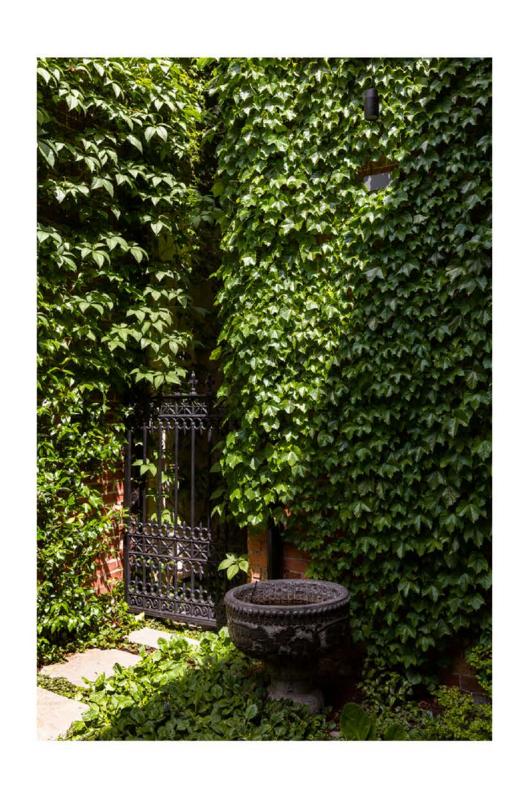
### **VALUES**

- Integrity aligning what we say with what we do
- Transparency empowering our team with open access to information
- Care for normark placing the needs of the team ahead of the individual
- Leading with can do unrelenting pursuit of solutions and owning outcomes
- Learning culture always chasing better
- Delighting customers exceeding expectations of experience & product



#### THE NORMARK EXPERIENCE

- Low volume of projects ensuring high quality control
- Each project has the one set supervisor & site team
- Resourced to construct the project ourselves and minimise contractors
- Administration support with milestone updates throughout
- Integrated management experience, connecting all structures seamlessly
- Established relationships with a selection of aligned designers
- Single source of liability for post completion peace of mind
- Maintenance service to ensure that you are supported post completion

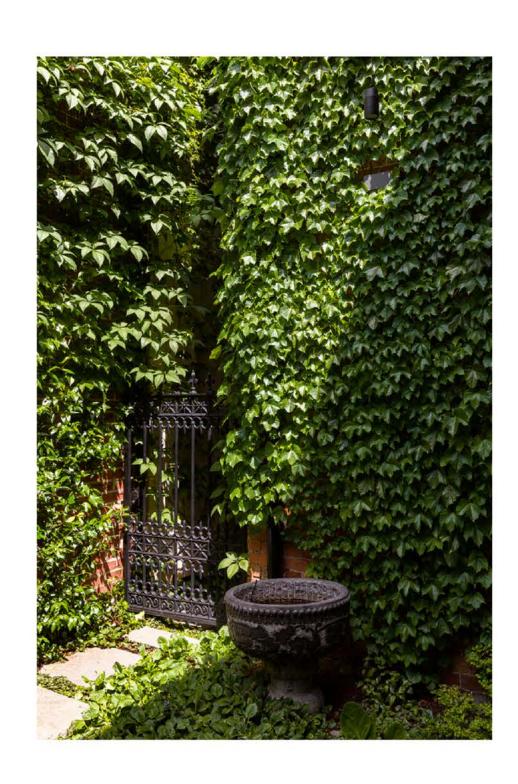


#### MANAGEMENT SYSTEMS

Under the leadership of our dedicated safety team and our internal safety council, we are committed to driving the strongest safety standards through our ISO accreditation with Occupational Health and Safety Management (AS/NZS 4801)

As a finishing trade we place an especially high focus on the quality – done once, done right. We have developed layers of control checks throughout the project cycle to ensure we deliver predictable outcomes each time, as per our accreditation with Quality Management compliance (AS/NZS 9001)

We aim to close the loop of each materials life cycle, eliminating waste. Following the guidelines outlined within our ISO accreditation in Environmental Management (AS/NZS 14001), our team takes great care in minimising our environmental impact by implementing sustainable practices throughout all stages of our projects



#### THE NORMARK COMMITMENT

- Award winning residential construction team
  - o 2019 gold medal for landscape construction under 75k
  - o 2021 gold medal for landscape construction under 75k
  - o 2022 gold medal for landscape construction under 75k
  - o 2023 silver medal for landscape construction 150k-300k
- Second generation family business, owned and managed by the family
- Active members of Landscaping Victoria, Master Builders Association and Family Business Australia
- Licenced and insured for both pool and landscape construction with VBA and VMIA
- \$20 mill public liability and workcover certificate of currency
- Financial security project warranty insurance, weekly invoicing in arrears, builder invoice insurance \$1mill, reserve finance facility \$1mill

# COLLECTION







## COLLECTION





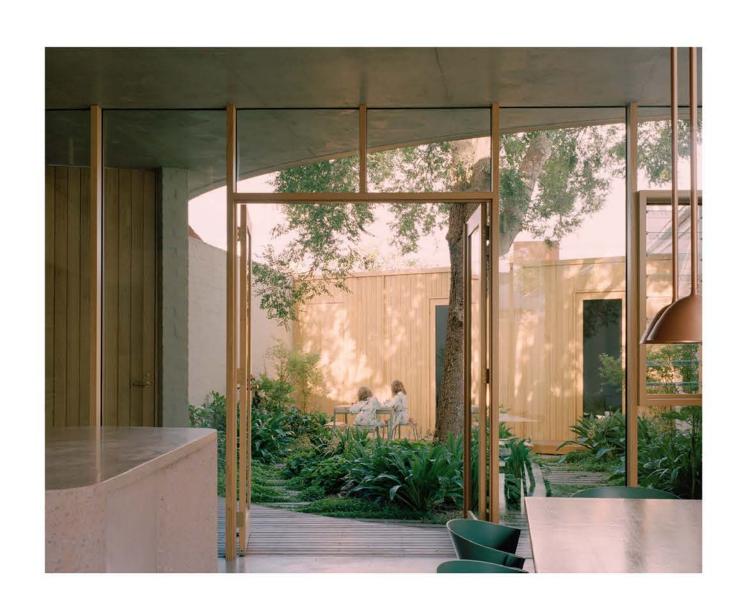


# COLLECTION









### THANK YOU

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Feel free to reach out with any queries.